

**EDUCATIONAL SERVICES COMMISSION OF NEW JERSEY**

***New Jersey State Approved Cooperative Pricing System #65MCECCPS***



**School Bus Types A, B, C & D - Bid #ESCNJ 19/20-22**

**Bid Opening – October 3, 2019**

**Bid Term: 12/2/19 – 12/1/20 (with extensions as permitted by NJ law)**

3 Bid Packages were requested  
7 Bid Packages were received

Alliance Bus Group, Inc.  
H.A. DeHart & Son, Inc.  
Robert H. Hoover & Sons, Inc.  
Truck King International Sales & Service, Inc.  
Truck King International Sales & Service, Inc. & Wolfington Body Company, Inc. (joint bid)  
Van-Con, Inc.  
Wolfington Body Company, Inc.

That the Board of Directors approve the award of the School Bus Types A, B, C & D  
Bid #ESCNJ 19/20-22 as follows:

**LOWEST PRICED BY CATEGORY**

**ITEM NO. 1**

**Type A – 16 Passenger Bus (SRW) V-6 Gasoline 139” Wheelbase**

**Van-Con, Inc.**

Price	\$52,600.00
Pick-Up Credit	\$50.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	0%
Delivery Time Frame	150 days ARO
Chassis	Chevrolet Express 3500 G33503
Body	Van-Con VC-16

**LOWEST PRICED BY CATEGORY**

**ITEM NO. 2**

**Type A – Wheelchair Bus (SRW) V-6 Gasoline 139” Wheelbase**

**Robert H. Hoover & Sons, Inc.**

Price	\$58,046.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	20%
Delivery Time Frame	180 days ARO
Chassis	Chevrolet CG33503
Body	Micro Bird MB II
Wheelchair Lift	Rincon Lift S2005 FMV SS32X51

**ITEM NO. 3**

**Type B - 16 Passenger Bus (DRW); V8 Gasoline Engine; 139” Wheelbase**

**Van-Con, Inc.**

Price	\$55,550.00
Pick-Up Credit	\$50.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	0%
Delivery Time Frame	150 days ARO
Chassis	Chevrolet G33803
Body	Van-Con VC16DRW

**ITEM NO. 4**

**Type B – 24 Passenger Bus (DRW) V-8 Gasoline Engine 159” Wheelbase**

**Van-Con, Inc.**

Price	\$56,200.00
Pick-Up Credit	\$50.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	0%
Delivery Time Frame	150 days ARO
Chassis	Chevrolet G33803
Body	Van-Con VC-25

**LOWEST PRICED BY CATEGORY**

**ITEM NO. 4A**

**Type B – 24 Passenger Bus (DRW) V-8 Gasoline Engine 139” Wheelbase**

**Van-Con, Inc.**

Price	\$58,100.00
Pick-Up Credit	\$50.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	0%
Delivery Time Frame	180 days ARO
Chassis	Chevrolet G33803
Body	Van-Con VC 25-39

**ITEM NO. 5**

**Type B – Wheelchair Bus (DRW) V-8 Gasoline Engine 158” Wheelbase**

**Van-Con, Inc.**

Price	\$64,400.00
Pick-Up Credit	\$50.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	0%
Delivery Time Frame	150 days ARO
Chassis	Chevrolet G33803
Body	Van-Con HCDRW59
Wheelchair Lift	Braunability Millenium NCL1000B-2

**ITEM NO. 6**

**Type B – Wheelchair Bus (DRW) V-8 Gasoline Engine 139” Wheelbase**

**Van-Con, Inc.**

Price	\$61,750.00
Pick-Up Credit	\$50.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	0%
Delivery Time Frame	180 days ARO
Chassis	Chevrolet G33803
Body	Van-Con HCDRW39
Wheelchair Lift	Braun Millenium NCL1000B-2

**LOWEST PRICED BY CATEGORY**

**ITEM NO. 7**

**Type B – 29 Passenger Bus (DRW) V-8 Gasoline Engine 159” Wheelbase**

**Alliance Bus Group, Inc.**

Price	\$60,828.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	25%
Delivery Time Frame	30-180 days ARO
Chassis	Chevrolet G4500
Body	Starcraft/Quest

**ITEM NO. 8**

**Type C – 54 Passenger Bus Diesel Engine With Electronic Stability Control**

**Robert H. Hoover & Sons, Inc.**

Price	\$84,930.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	20%
Delivery Time Frame	180 days ARO
Chassis	Blue Bird BBCV 3011
Body	Blue Bird BBCV 3011

**ITEM NO. 8B**

**Type C – 54 Passenger Bus Gasoline Engine With Electronic Stability Control**

**Robert H. Hoover & Sons, Inc.**

Price	\$81,978.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	20%
Delivery Time Frame	180 days ARO
Chassis	Blue Bird BBCV 3011
Body	Blue Bird BBCV 3011
Complete Vehicle	Blue Bird BBCV 3011

**LOWEST PRICED BY CATEGORY**

**ITEM NO. 8D**

**Type C – 39 Passenger Bus Gasoline Engine With Electronic Stability Control**

**Truck King International Sales &Service Inc./Wolfington Body Company, Inc.**

Price	\$78,724.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	21%
After Market Markup %	20%
Delivery Time Frame	30-180 days ARO
Chassis	IC Bus LLC CE/PB105
Body	IC Bus LLC CE/PB105
Complete Vehicle	IC Bus LLC CE/PB105

**ITEM NO. 8F**

**Type C – 39 Passenger Bus Diesel Engine With Electronic Stability Control**

**Truck King International Sales &Service Inc./Wolfington Body Company, Inc.**

Price	\$81,854.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	21%
After Market Markup %	20%
Delivery Time Frame	30-180 days ARO
Chassis	IC Bus LLC CE/PB105
Body	IC Bus LLC CE/PB105
Complete Vehicle	IC Bus LLC CE/PB105

**ITEM NO. 9**

**Type D – Rear Engine 54 Passenger Bus Diesel**

**H.A.DeHart & Son, Inc.**

Price	\$109,295.96
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	27%
After Market Markup %	15%
Delivery Time Frame	30-100 days ARO
Chassis	Thomas Built Buses 120YS
Body	Thomas Built Buses 120YS
Complete Vehicle	SAF-T Liner C2

**LOWEST PRICED BY CATEGORY**

**ITEM NO. 10**

**Type D – Forward Engine 54 Passenger Bus Diesel Engine With Electronic Stability Control**

**Robert H. Hoover & Sons, Inc.**

Price	\$99,855.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	20%
Delivery Time Frame	180 days ARO
Chassis	Blue Bird T3FE 3406
Body	Blue Bird T3FE 3406
Complete Vehicle	Blue Bird T3FE 3406

**ITEM NO. 11**

**Type A – 9 Passenger Bus (SRW) V6 Gasoline Engine; 139” Wheel Base**

**Wolffington Body Company, Inc.**

Price	\$58,094.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	12%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	Ford Transit T250
Body	Collins Mid Bus TH400 SRW
Complete Vehicle	Ford Transit T250 Collins Mid Bus TH400 SRW

**ITEM NO. 12**

**Type A – 16 Passenger Bus (SRW) V6 Gasoline Engine; 156” Wheelbase**

**Alliance Bus Group, Inc.**

Price	\$60,336.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	25%
Delivery Time Frame	30-180 days ARO
Chassis	Ford Transit SRW
Body	Collins TH408
Complete Vehicle	Ford Transit SRW Collins TH408

**LOWEST PRICED BY CATEGORY**

**ITEM NO. 13**

**Type A – 20 Passenger Bus (DRW), V6, Gasoline Engine; 156” Wheelbase**

**Wolffington Body Company, Inc.**

Price	\$65,795.00
Pick-Up Credit	\$100.00
Diesel Engine Option	\$1,646.00
Optional Equipment Discount from MSRP %	12%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	Ford Transit T350HD
Body	Collins Mid Bus TH500
Complete Vehicle	Ford Transit T350HD/ Collins Mid Bus TH500

**ITEM NO. 14**

**PARTS WITH CATALOG DISCOUNTS**

VENDOR	CATALOG/PARTS LIST	PERCENTAGE OFF/MARK-UP
<b>Truck King International Sales &amp; Service, Inc. / Wolffington Body Company, Inc.</b>	PL-313IB_B IC Genuine Bus Parts	27% Over Cost
	PL-320IB_B IC Direct Ship Bus Parts	20% Over Cost
	Cummins New Dealer Price Guide	23% Over Cost

**LOWEST PRICED BY CATEGORY**

**ITEM NO. 15**

**SCHOOL BUS VOLUME DISCOUNT TABLE**

	H.A. DeHart & Son, Inc.	Van-Con, Inc.
<b>Type A</b>		
2-3 Vehicles	\$100.00	0
4-6 Vehicles	\$100.00	0
7-9 Vehicles	\$100.00	0
10+ Vehicles	\$100.00	\$100.00
<b>Type B</b>		
2-3 Vehicles	\$100.00	0
4-6 Vehicles	\$100.00	0
7-9 Vehicles	\$100.00	0
10+ Vehicles	\$100.00	\$100.00
<b>Type C</b>		
2-3 Vehicles	\$100.00	N/A
4-6 Vehicles	\$100.00	N/A
7-9 Vehicles	\$100.00	N/A
10+ Vehicles	\$100.00	N/A
<b>Type D</b>		
2-3 Vehicles	\$100.00	N/A
4-6 Vehicles	\$100.00	N/A
7-9 Vehicles	\$100.00	N/A
10+ Vehicles	\$100.00	N/A

**Please Note: Chassis manufacturers’ discounts for “government” customers may not apply to affiliate (non-profit) members. Please check with individual vendors for specifics on manufacturer sponsored programs.**



**PROPRIETARY BY CATEGORY**

**ITEM NO. 1**

**Type A – 16 Passenger Bus (SRW) V-6 Gasoline Engine; 139” Wheelbase**

**H.A.DeHart & Son, Inc.**

Price	\$53,129.25
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	27%
After Market Markup %	15%
Delivery Time Frame	30-100 days ARO
Chassis	Chevrolet CG33503
Body	Thomas Built Buses 041LS

**Wolflington Body Company, Inc.**

Price	\$53,580.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	12%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	Chevrolet 3500 G33503
Body	Trans Tech ST-Aero 409

**Robert H. Hoover & Sons, Inc.**

Price	\$53,681.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	20%
Delivery Time Frame	180 days ARO
Chassis	Chevrolet CG33503
Body	Micro Bird MB II

**Alliance Bus Group, Inc.**

Price	\$54,593.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	25%
Delivery Time Frame	30 - 180 days ARO
Chassis	Chevrolet G3500
Body	Starcraft/Quest

**PROPRIETARY BY CATEGORY**

**ITEM NO. 1 (Continued) –**

**Type A – 16 Passenger Bus (SRW) V-6 Gasoline Engine; 139” Wheelbase**

**Alliance Bus Group, Inc.**

Price	\$55,715.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	25%
Delivery Time Frame	30 - 180 days ARO
Chassis	Chevrolet G3500
Body	Collins SH400

**Truck King International Sales &Service Inc.**

Price	\$57,775.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	20%
Delivery Time Frame	30 - 180 days ARO
Chassis	Chevrolet CG33503
Body	Titan Bus CSS-1840AS-C

**ITEM NO. 2**

**Type A – Wheelchair Bus (SRW) V-6 Gasoline Engine; 139” Wheelbase**

**Van-Con, Inc.**

Price	\$63,600.00
Pick-Up Credit	\$50.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	0%
Delivery Time Frame	150 days ARO
Chassis	Chevrolet Express 3500 G33503
Body	Van-Con VC HCSRW
Make and Model # Wheelchair Lift	Braun Millennium NCL1000IB-2

**PROPRIETARY BY CATEGORY**

**ITEM NO. 2A**

**Type A – Wheelchair Bus (SRW) V-8 Gasoline Engine; 156” Wheelbase**

**Robert H. Hoover & Sons, Inc.**

Price	\$62,638.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	20%
Delivery Time Frame	180 days ARO
Chassis	Ford Transit T350
Body	Micro Bird MB II
Make and Model # Wheelchair Lift	RINCON LIFT S2005 FMV SS32X51

**ITEM NO. 3**

**Type B - 16 Passenger Bus (DRW) V8 Gasoline Engine with 139” Wheelbase**

**Wolffington Body Company, Inc.**

Price	\$57,560.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	12%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	Chevrolet 3500 G33503
Body	Trans Tech SST 409

**Wolffington Body Company, Inc.**

Price	\$58,521.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	12%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	Chevrolet 3500 G33503
Body	Collins Mid Bus DH400

**PROPRIETARY BY CATEGORY**

**ITEM NO. 4**

**Type B – 24 Passenger Bus (DRW) V-8 Gasoline Engine; 159” Wheelbase**

**H.A.DeHart & Son, Inc.**

Price	\$57,121.25
Pick-Up Credit	\$100
Optional Equipment Discount from MSRP %	27%
After Market Markup %	15%
Delivery Time Frame	30-100 Days
Chassis	Chevrolet CG33503
Body	Thomas Built Buses 051MS

**Alliance Bus Group, Inc.**

Price	\$58,459.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	25%
Delivery Time Frame	30 - 180 days ARO
Chassis	Chevrolet 3500/33803
Body	Starcraft/Quest

**Robert H. Hoover & Sons, Inc.**

Price	\$60,091.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	20%
Delivery Time Frame	180 days ARO
Chassis	Chevrolet CG33503
Body	Micro Bird MB II

**Wolffington Body Company, Inc.**

Price	\$60,318.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	12%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	Chevrolet 3500 G33803
Body	Trans Tech SST 509

**PROPRIETARY BY CATEGORY**

**ITEM NO. 4 - Continued**

**Type B – 24 Passenger Bus (DRW) V-8 Gasoline Engine; 159” Wheelbase**

**Alliance Bus Group, Inc.**

Price	\$60,561.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	25%
Delivery Time Frame	30 - 180 days ARO
Chassis	Chevrolet 3500/33803
Body	Collins DH500

**Truck King International Sales &Service Inc.**

Price	\$63,400.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	20%
Delivery Time Frame	30-180 Days ARO
Chassis	Chevrolet CG33803
Body	Titan Bus CSD-1959AS-C

**ITEM NO. 4A**

**Type B – 24 Passenger Bus (DRW) V-8 Gasoline Engine; 139” Wheelbase**

**Wolfington Body Company, Inc.**

Price	\$59,626.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	12%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	Chevrolet 3500 G33503
Body	Trans Tech SST 500

**Wolfington Body Company, Inc.**

Price	\$60,578.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	12%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	Chevrolet 3500 G33503
Body	Collins Mid Bus DH416

**PROPRIETARY BY CATEGORY**

**ITEM NO. 5**

**Type B – Wheelchair Bus (DRW) V-8 Gasoline Engine; 158” Wheelbase**

**Alliance Bus Group, Inc.**

Price	\$64,502.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	25%
Delivery Time Frame	30 - 180 days ARO
Chassis	Chevrolet G4500
Body	Starcraft/Quest
Make and Model # Wheelchair Lift	Braun Century NL919IB-2

**H.A.DeHart & Son, Inc.**

Price	\$65,821.44
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	27%
After Market Markup %	15%
Delivery Time Frame	30 - 100 days ARO
Chassis	Chevrolet CG33803
Body	Thomas Built Buses 051MS
Make and Model # Wheelchair Lift	Braun NL919FIB-2

**Robert H. Hoover & Sons, Inc.**

Price	\$67,156.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	20%
Delivery Time Frame	180 days ARO
Chassis	Chevrolet CG33503
Body	Micro Bird MB II
Make and Model # Wheelchair Lift	Rincon Lift S5005 FMVSS 32X51

**Wolffington Body Company, Inc.**

Price	\$67,511.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	12%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	Chevrolet 3500 G33803
Body	Collins Mid Bus DE516WR
Make and Model # Wheelchair Lift	Braun Century NCL917IBHB-2

**PROPRIETARY BY CATEGORY**

**ITEM NO. 5 (Continued)**

**Type B – Wheelchair Bus (DRW) V-8 Gasoline Engine; 158” Wheelbase**

**Wolffington Body Company, Inc.**

Price	\$68,459.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	12%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	Chevrolet 3500 G33803
Body	Trans Tech SST 600
Wheelchair Lift	Braun Century NCL917IBHB-2

**ITEM NO. 6**

**Type B – Wheelchair Bus (DRW) V-8 Gasoline Engine; 139” Wheelbase**

**Alliance Bus Group, Inc.**

Price	\$61,836.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	25%
Delivery Time Frame	30 - 180 days ARO
Chassis	Chevrolet G3500
Body	Starcraft/Quest
Make and Model # Wheelchair Lift	Braun Century NL919IB-2

**Alliance Bus Group, Inc.**

Price	\$65,610.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	25%
Delivery Time Frame	30 - 180 days ARO
Chassis	Chevrolet G3500/33503
Body	Collins DE416WR
Make and Model # Wheelchair Lift	Braun Millenium NL917IB2

**PROPRIETARY BY CATEGORY**

**ITEM NO. 6 (Continued)**

**Type B – Wheelchair Bus (DRW) V-8 Gasoline Engine; 139” Wheelbase**

**Wolffington Body Company, Inc.**

Price	\$66,256.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	12%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	Chevrolet 3500 G33503
Body	Trans Tech SST 500
Make and Model # Wheelchair Lift	Braun Century NCL917IBHB-2

**ITEM NO. 7**

**Type B – 29 Passenger Bus (DRW) V-8 Gasoline Engine; 159” Wheelbase**

**Van-Con, Inc.**

Price	\$61,150.00
Pick-Up Credit	\$50.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	0%
Delivery Time Frame	150 days ARO
Chassis	Chevrolet 4500 G33803
Body	Van-Con VC-30

**Wolffington Body Company, Inc.**

Price	\$62,626.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	12%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	Chevrolet 4500 G33903
Body	Trans Tech SST 600

**Wolffington Body Company, Inc.**

Price	\$63,006.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	12%
After Market Markup %	20%
Delivery Time Frame	30-180 days subject to chassis availability
Chassis	Chevrolet 4500 G33903
Body	Collins Mid Bus DH516



**PROPRIETARY BY CATEGORY**

**ITEM NO. 7 - Continued**

**Type B – 29 Passenger Bus (DRW) V-8 Gasoline Engine; 159” Wheelbase**

**Truck King International Sales &Service Inc.**

Price	\$65,300.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	10%
After Market Markup %	20%
Delivery Time Frame	30 - 180 days ARO
Chassis	Chevrolet CG33803
Body	Titan Bus CSD-1960AS-C

**Robert H. Hoover & Sons, Inc.**

Price	\$65,559.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	20%
Delivery Time Frame	180 days ARO
Chassis	Chevrolet CG33503
Body	Micro Bird MBII

**ITEM NO. 8**

**Type C – 54 Passenger Bus Diesel Engine With Electronic Stability Control**

**H.A. DeHart & Son, Inc.**

Price	\$86,541.17
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	27%
After Market Markup %	15%
Delivery Time Frame	30 - 100 days ARO
Chassis	Freightliner B2
Body	Thomas Built Buses 310TS
Complete Vehicle (Base Item); Make & Model #	SAF-T-LINER C2

**Truck King International Sales &Service Inc./Wolfington Body Company, Inc.**

Price	\$86,775.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	21%
After Market Markup %	20%
Delivery Time Frame	30 - 180 days ARO
Chassis	IC Bus LLC CE/PB105
Body	IC Bus LLC CE/PB105
Complete Vehicle (Base Item); Make & Model #	IC Bus LLC CE/PB105

**PROPRIETARY BY CATEGORY**

**ITEM NO. 8.1 – ALTERNATIVE FUEL PROPANE**

**Type C – 54 Passenger Bus Diesel Engine With Electronic Stability Control - Alternative Fuel: Propane**

**Truck King International Sales &Service Inc./Wolffington Body Company, Inc.**

Price	\$95,425.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	21%
After Market Markup %	20%
Delivery Time Frame	30 - 180 days ARO
Chassis	IC Bus LLC CE/PB105
Body	IC Bus LLC CE/PB105
Complete Vehicle (Base Item); Make & Model #	IC Bus LLC CE/PB105

**ITEM NO. 8B**

**Type C - 54 Passenger Bus Gasoline Engine With Electronic Stability Control**

**Truck King International Sales &Service Inc./Wolffington Body Company, Inc.**

Price	\$83,635.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	21%
After Market Markup %	20%
Delivery Time Frame	30 - 180 days ARO
Chassis	IC Bus LLC CE/PB105
Body	IC Bus LLC CE/PB105
Complete Vehicle (Base Item); Make & Model #	IC Bus LLC CE/PB105

**ITEM NO. 8B.1 - ALTERNATIVE FUEL PROPANE**

**Type C - 54 Passenger Bus Gasoline Engine With Electronic Stability Control - Alternative Fuel: Propane**

**Robert H. Hoover & Sons, Inc.**

Price	\$91,373.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	20%
Delivery Time Frame	180 days ARO
Chassis	Blue Bird BBCV 3011
Body	Blue Bird BBCV 3011
Complete Vehicle (Base Item); Make & Model #	Blue Bird BBCV 3011

**PROPRIETARY BY CATEGORY**

**ITEM NO. 8D**

**Type C – 39 Passenger Bus Gasoline Engine With Electronic Stability Control**

**Robert H. Hoover & Sons, Inc.**

Price	\$79,599.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	20%
Delivery Time Frame	180 days ARO
Chassis	Blue Bird BBCV 2311
Body	Blue Bird BBCV 2311
Complete Vehicle (Base Item); Make & Model #	Blue Bird BBCV 2311

**ITEM NO. 8D.1- ALTERNATIVE FUEL PROPANE**

**Type C – 39 Passenger Bus Gasoline Engine With Electronic Stability Control - Alternative Fuel: Propane**

**Robert H. Hoover & Sons, Inc.**

Price	\$88,715.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	20%
Delivery Time Frame	180 days ARO
Chassis	Blue Bird BBCV 2311
Body	Blue Bird BBCV 2311
Complete Vehicle (Base Item); Make & Model #	Blue Bird BBCV 2311

**ITEM NO. 8F**

**Type C – 39 Passenger Bus Diesel Engine With Electronic Stability Control**

**Robert H. Hoover & Sons, Inc.**

Price	\$82,346.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	20%
Delivery Time Frame	180 days ARO
Chassis	Blue Bird BBCV 2311
Body	Blue Bird BBCV 2311
Complete Vehicle (Base Item); Make & Model #	Blue Bird BBCV 2311

**PROPRIETARY BY CATEGORY**

**ITEM NO. 9**

**Type D - Rear Engine 54 Passenger Bus Diesel Engine**

**Robert H. Hoover & Sons, Inc.**

Price	\$111,780.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	15%
After Market Markup %	20%
Delivery Time Frame	180 Days ARO
Chassis	Blue Bird T3RE 3510
Body	Blue Bird T3RE 3510
Complete Vehicle (Base Item), Make & Model #.:	Blue Bird T3RE 3510

**Truck King International Sales &Service Inc./Wolffington Body Company, Inc.**

Price	\$114,845.00
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	21%
After Market Markup %	20%
Delivery Time Frame	30 - 180 days ARO
Chassis	IC Bus LLC RE/PB305
Body	IC Bus LLC RE/PB305
Complete Vehicle	IC Bus LLC RE/PB305

**ITEM NO. 10**

**Type D - Forward Engine 54 Passenger Bus Diesel Engine With Electronic Stability Control**

**H.A. DeHart & Son, Inc.**

Price	\$101,587.64
Pick-Up Credit	\$100.00
Optional Equipment Discount from MSRP %	27%
After Market Markup %	15%
Delivery Time Frame	30 - 100 days ARO
Chassis	Thomas Built Buses 1218S
Body	Thomas Built Buses 1218S
Complete Vehicle (Base Item); Make & Model #	SAF-T-LINER EFX